

Welcome to our annual general meeting 2019

Please take a seat,
the AGM is about to begin

A photograph of three healthcare professionals standing in a clinical setting. On the left is a woman with short brown hair wearing a maroon short-sleeved uniform with a name tag. In the center is a man with short dark hair wearing a dark blue short-sleeved uniform with a name tag. On the right is a man with short dark hair wearing a grey short-sleeved uniform with a name tag. They are all smiling. In the background, there is a white ceiling with square panels and some medical equipment. In the foreground on the right, there is a piece of white medical equipment with a blue screen and a white handle.

Welcome

Paula Vennells CBE
Chair

Agenda



Part I

- 2018/19 review and look ahead
- Our finances 2018/19
- Integrated care

Part II

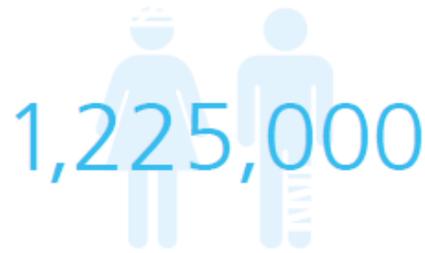
- Questions and answers

2018/19 review and look ahead

Professor Tim Orchard

Chief executive

Our Trust in numbers 2018/19



Patient contacts

(including inpatients, outpatients and day cases)



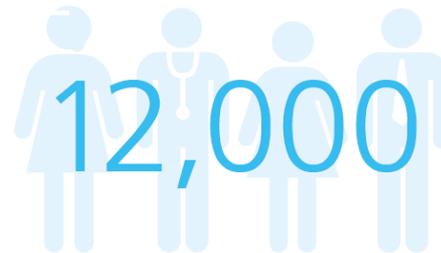
Emergency attendees

(including A&E and AEC)

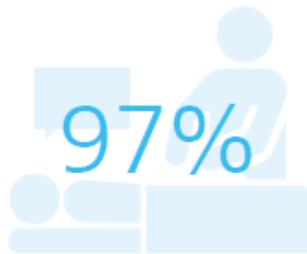


Operations

(including day and inpatients)

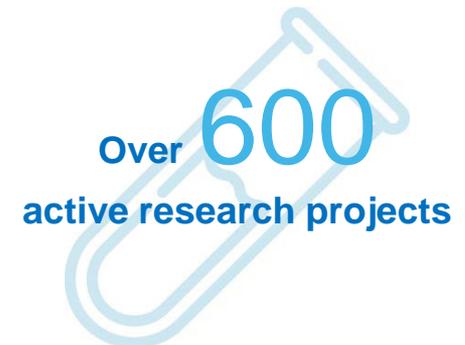


**Number
of staff**



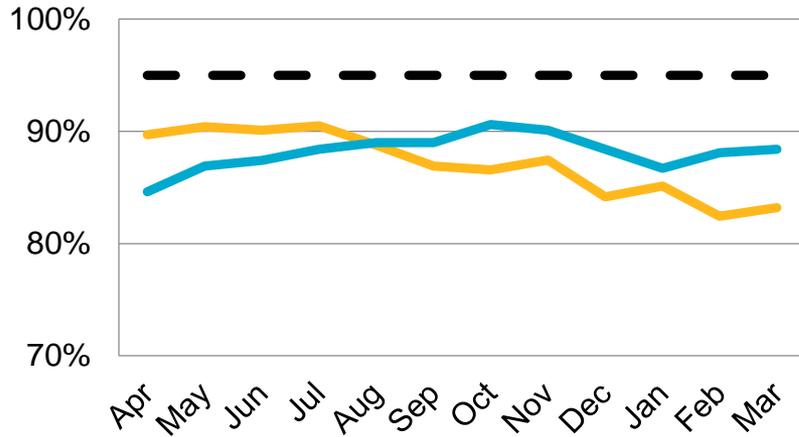
**Inpatients who would
recommend us to their
friends and family**

**A top 4 Trust
with lowest
mortality ratios**

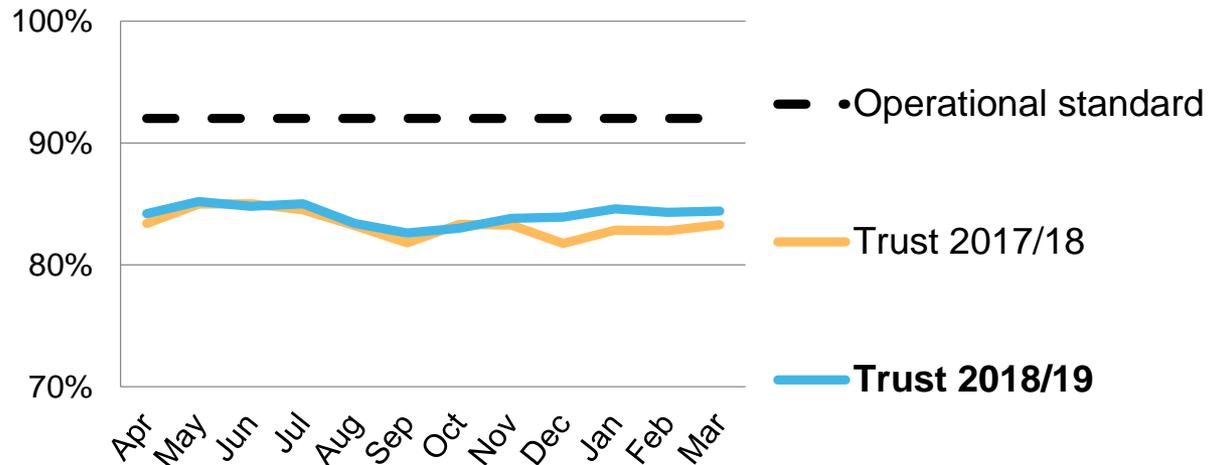


Operational performance 2018/19

4-hour A&E access

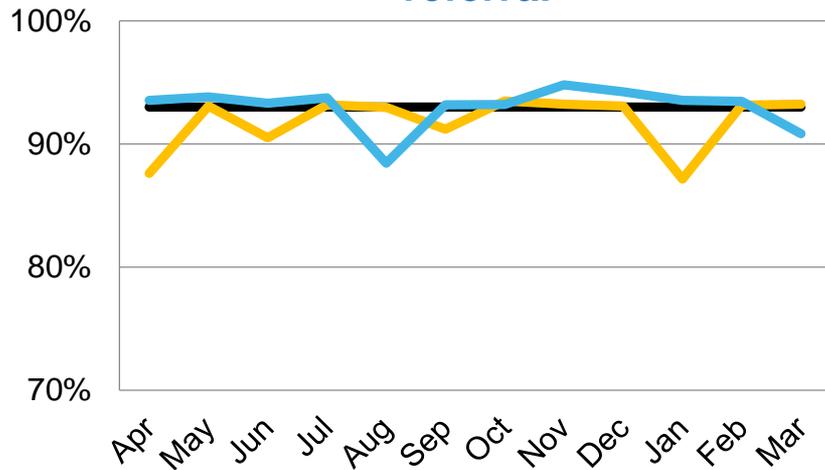


18 week referral to treatment

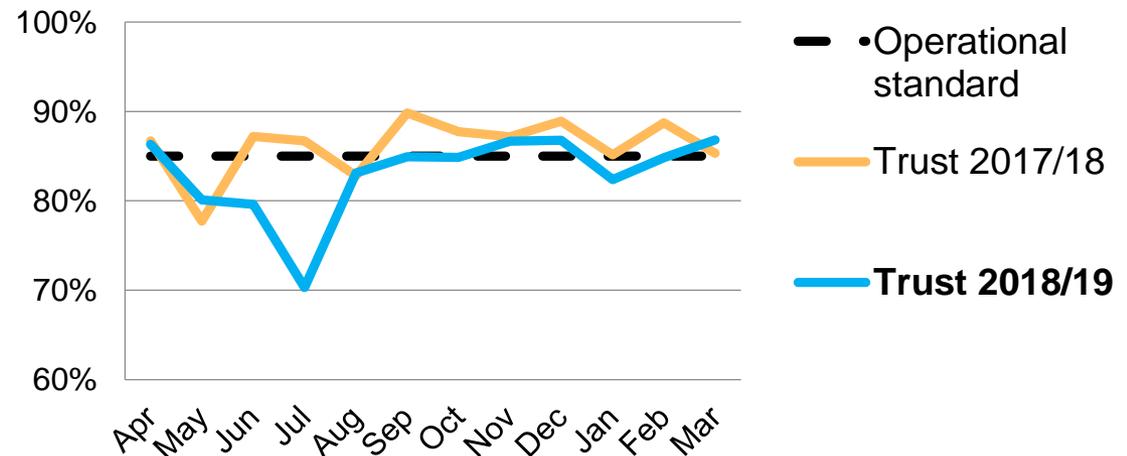


Operational performance 2018/19

Cancer: 2 week wait from urgent GP referral



Cancer: 62-day wait from urgent GP referral



Key achievements and challenges



- Improving quality and safety
- Patient and public involvement
- Research and innovation
- Partnerships and joint working

Strategy and transformation



- Refreshed organisational strategy
- Creating a better organisational culture
- More progress on digital
- A new urgency – and opportunity – for estates redevelopment

Starting with the population we serve



900,000+
People living
across...

- Together with Chelsea and Westminster, we provide most of the acute and specialist care for people living in Hammersmith and Fulham, Hounslow, Kensington and Chelsea, Westminster.
- Our two trusts offer a large range of services from seven hospitals within ten miles of each other – and we have increasingly connected clinical strategies and partnership-wide service offers.



Four
boroughs with
access to over...

Our vision:

**Better health
for life**

Our goals:

High quality, integrated care
Outstanding and sustainable services
Learning, improvement and innovation



16,000+
Staff providing
acute and specialist
care

- We want to work even closer together with Chelsea and Westminster – and with our other NHS partners as well as those in research and education and local government – to better meet the needs of our local populations in ‘inner’ north west London and support the wider north west London health system.

Building on existing developments

Current Imperial College Healthcare and Chelsea and Westminster partnership developments

Pathway collaborations

HIV inpatient care

Dermatology

Ophthalmology

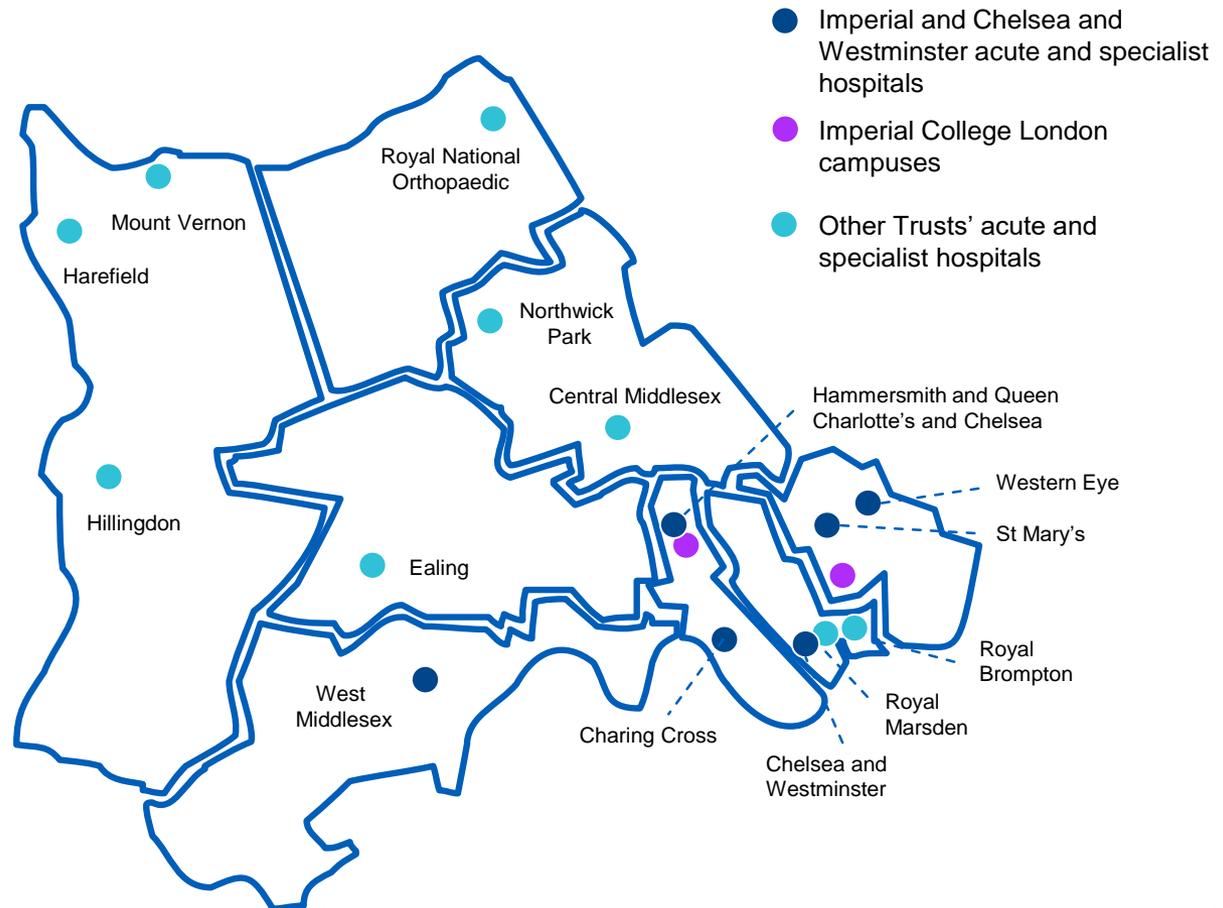
Service and research integration

West London Children's initiative

Cardio-respiratory care

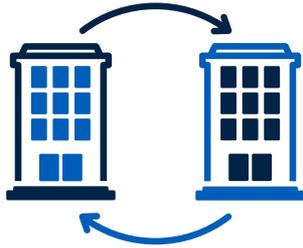
Infrastructure

Cerner electronic patient records



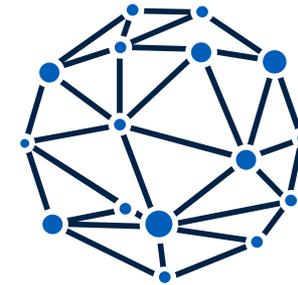
A growing range of system-wide collaborations, such as for imaging, cancer and patient records

Providing an opportunity for a new approach to estate redevelopment



A joined-up strategy across the two trusts ...

- Better meeting the needs of our shared population
- Providing more options for services and investment



and extending to our wider partners

- Considering opportunities for health, all health care and social care as well as for traditional acute and specialist care
- Widening involvement in research, education and innovation

So, we are...

- Producing a redevelopment plan in partnership with Chelsea and Westminster that helps deliver our aligned clinical strategies and meets the needs of the wider north west London system
- Ensuring it reflects a shared and realistic view of future acute and specialist demand
- Maintaining at least our current inpatient capacity and our existing A&Es

2018/19 Financial accounts

Richard Alexander
Chief financial officer

Agenda

2018/19:

- Headlines
- Context
- Financial snapshot
- Investments and savings

2019/20:

- Looking ahead

2018/19 headlines

**Reported
surplus
£28.2m**

**Capital
expenditure
£55.1m**

**Savings
delivered
£44.1m**

**Underlying
deficit cut by
£2.8m**

2018/19 in context

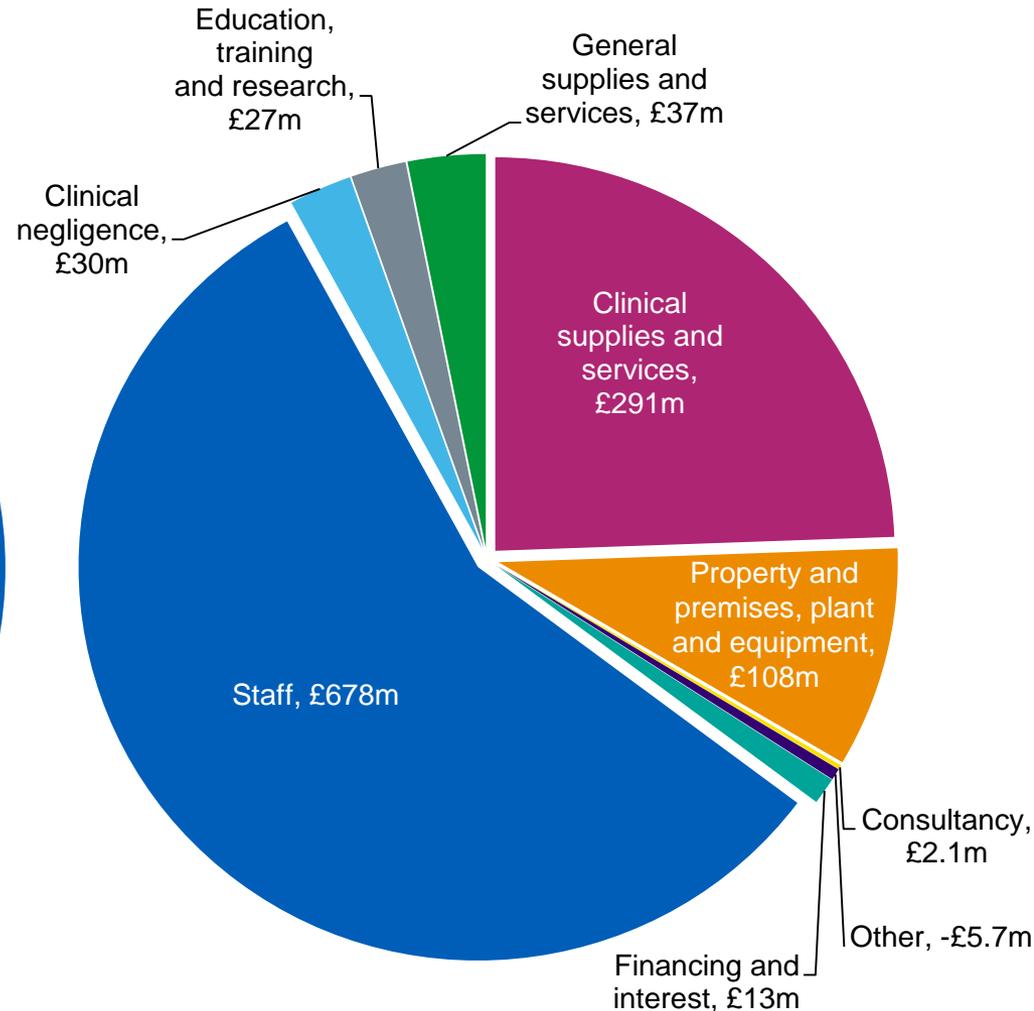
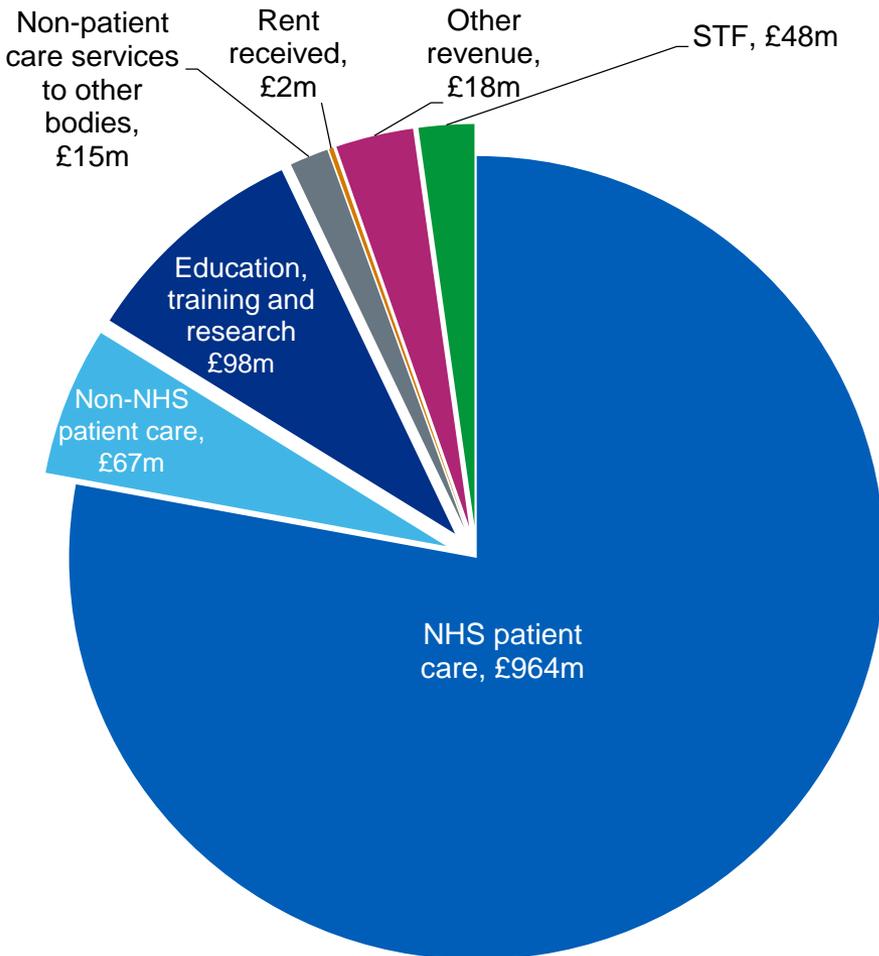
	2016/17	2017/18	2018/19
	£'m	£'m	£'m
Revenue from patient care activities	890.1	974.0	1,030.9
Other operating revenue	181.0	161.3	133.7
Sustainability and Transformation Funding (STF)	25.5	25.5	48.4
Total revenue	1,096.6	1,160.8	1,213.0
Employee benefits	(600.0)	(640.0)	(678.8)
Other operating costs*	(491.5)	(501.1)	(493.2)
Operating surplus/(deficit)	5.1	19.8	40.9
Net financing costs	(1.1)	(1.1)	(0.9)
Public dividend capital payable	(12.2)	(10.1)	(11.8)
Donated asset adjustment	(7.2)	(5.5)	(0.1)
Surplus/(deficit) for the financial year	(15.3)	3.0	28.2

* Adjusted for fixed asset revaluation

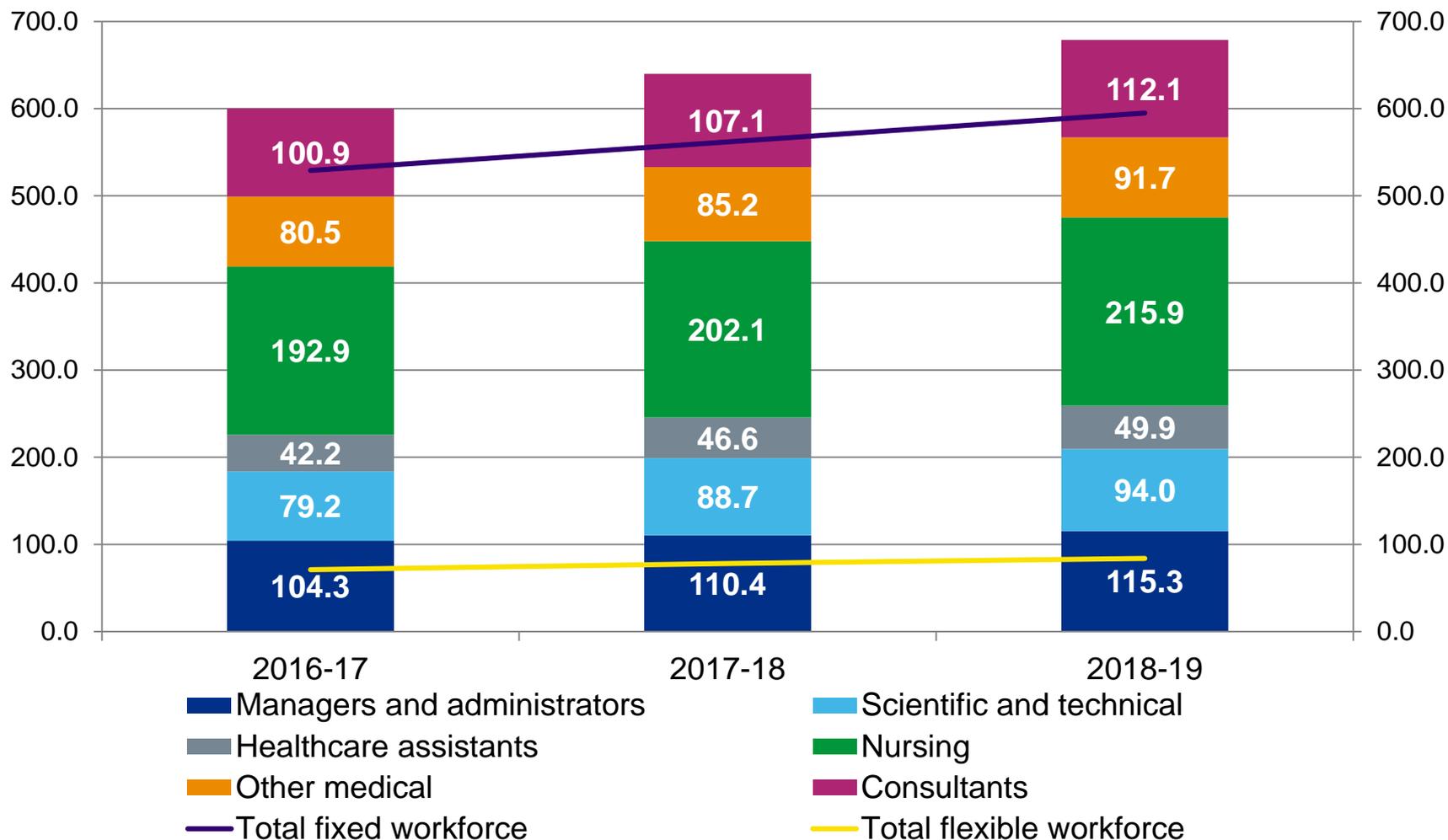
2018/19 financial snapshot

Where do £s come from?

Where do £s go?



2018/19 investing in staff



2018/19 investing in estates and equipment



Capital expenditure	£55.1m
Backlog maintenance	£18.7m
ICT and global digital excellence	£10.0m
Charing Cross emergency department	£5.5m
Winter bed capacity	£5.0m
Medical equipment	£4.6m
Paediatric ICU	£3.4m
Other schemes	£7.9m

- The Trust has invested £55.1m in capital expenditure, covering estates, equipment and technology
- Backlog maintenance is a particular challenge for the Trust given the nature of the estate
- We balance the need to put resources into backlog maintenance alongside the need to continue investing in technology, equipment and service capacity
- The Trust's investment in ICT is focused on providing effective systems and supporting our status as a Global Digital Exemplar

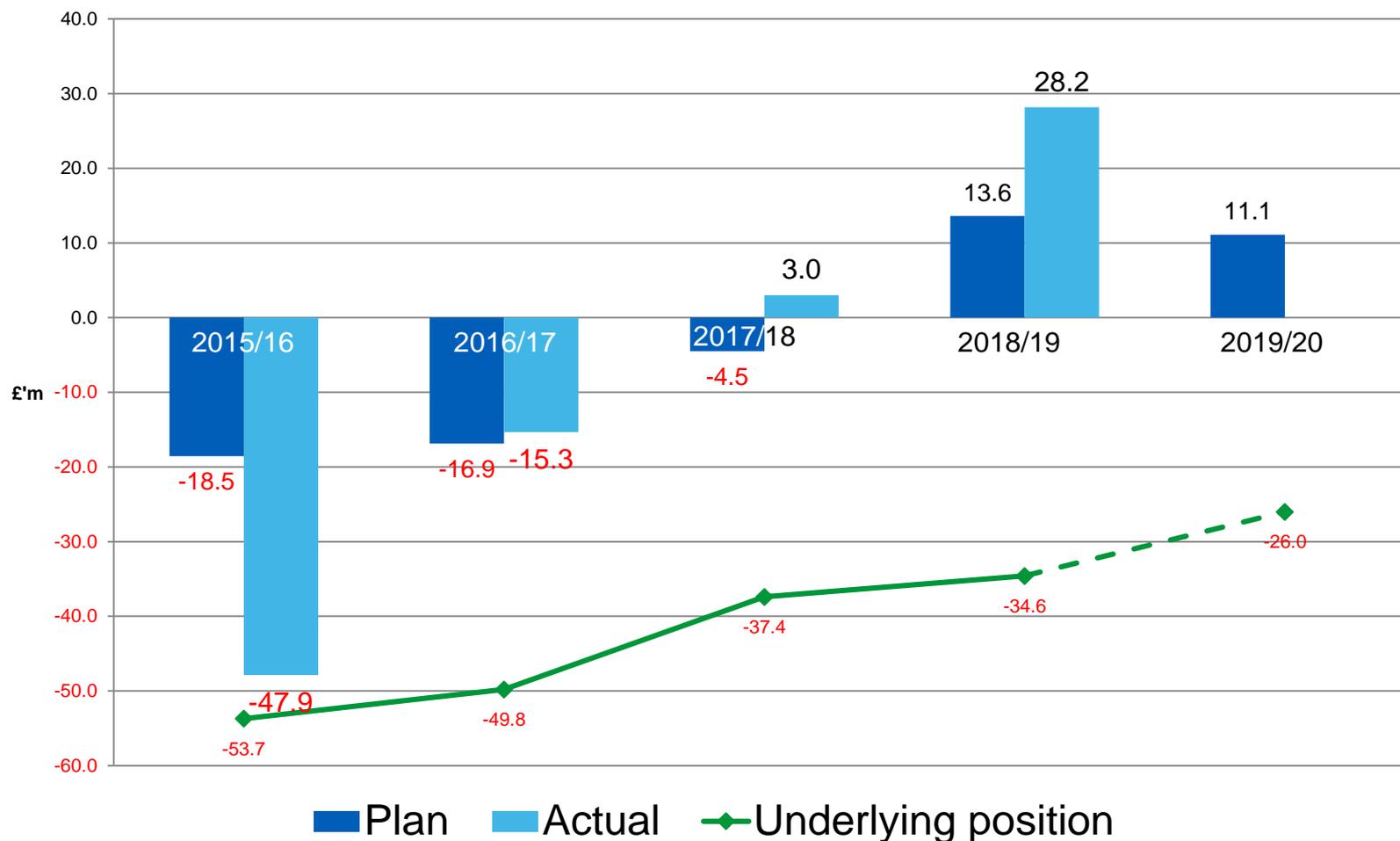
2018/19 savings summary

	Clinical divisions £m	Corporate £m	Total £m
Trust CIP 2018/19	40.0	4.1	44.1
<u>Income</u>			
Acute income	26.6	0.0	26.6
Community income	0.6	0.0	0.6
Private patients	3.1	0.0	3.1
Other income	0.1	0.4	0.4
Income total	30.4	0.4	30.7
<u>Pay</u>			
Bank and agency	1.1	0.2	1.2
Non clinical/admin	0.2	1.1	1.3
Clinical related pay savings	0.9	0.0	0.9
Pay total	2.2	1.2	3.4
<u>Non-pay</u>			
Commercial contracts/procurement	2.1	1.0	3.1
Medicines management/drugs	1.9	0.0	1.9
Consumables and waste reduction	1.4	0.2	1.6
Other non-pay cost reduction	2.1	1.3	3.4
Non-pay total	7.4	2.6	10.0

2019/20 looking ahead

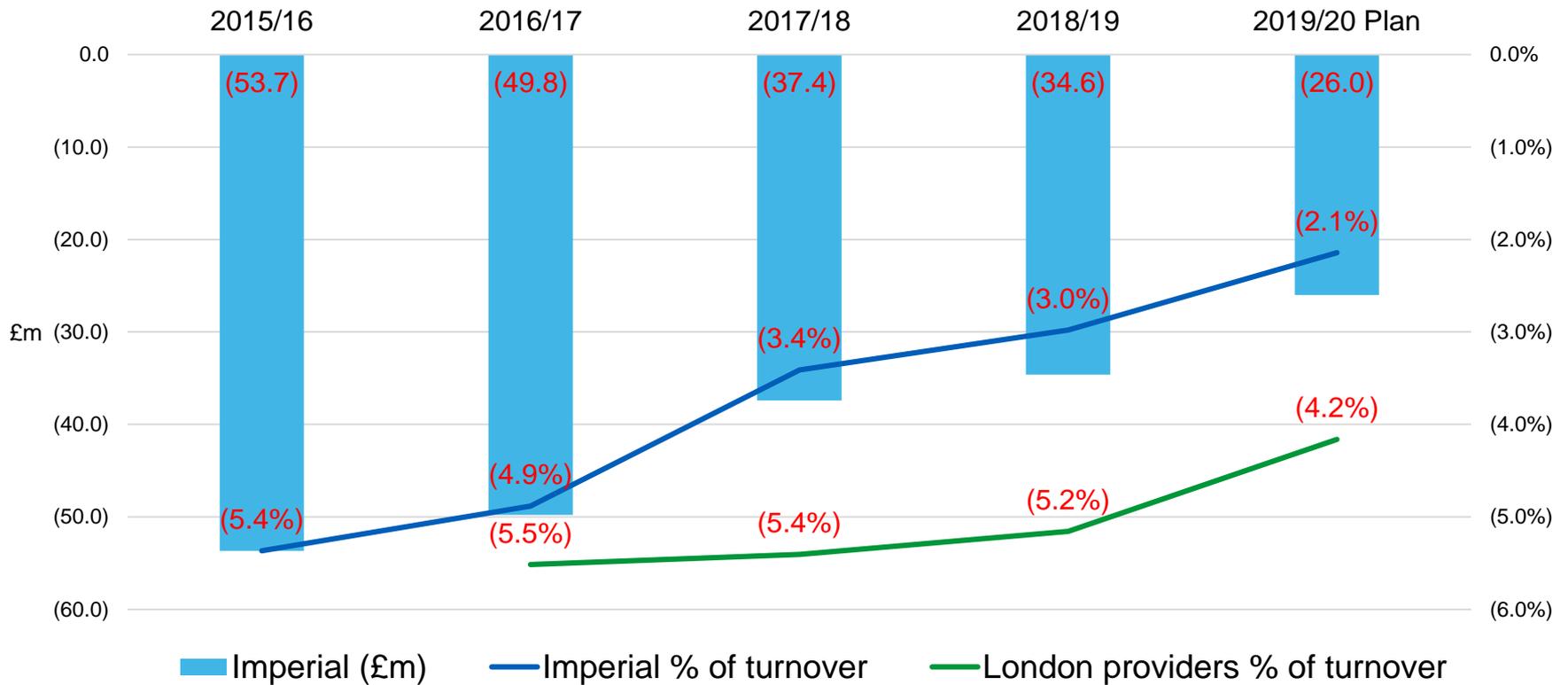
	2018/19 Actual	2019/20 Plan	Change
	£m	£m	£m
Income	1,164.6	1,176.8	↑12.3
STF	48.4	27.1	↓21.3
Expenditure	(1,184.8)	(1,192.8)	↑8.0
Surplus/(deficit)	28.2	11.1	↓17
Savings	44.1	52.8	↑8.7
Capital	55.1	67.9	↑12.8
Year-end cash	26.7	22.7	↓4.0

Plan vs actual



2019/20 looking ahead

Underlying deficit 2015/16 – 2019/20



-
- Challenging north west London and Trust financial position in 2019/20 and beyond – focus on control of costs
 - Complex national environment with uncertainty over funding allocations, particularly around capital
 - Addressing the underlying financial challenge remains a key priority
 - We continue to invest in maintaining and improving our estate and equipment but redevelopment is now critical

Our population and partners – working together to provide integrated care

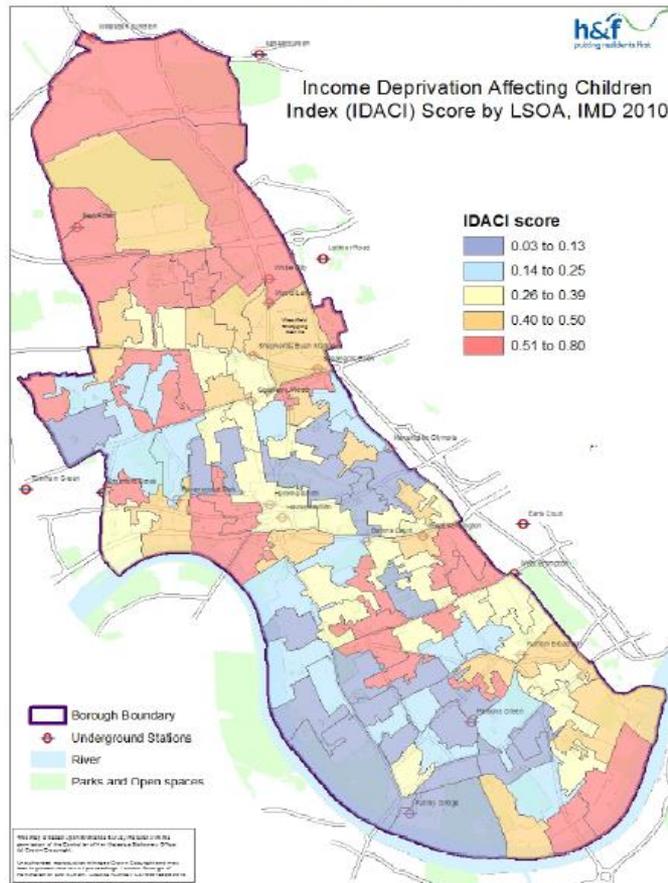
Dr Bob Klaber, consultant paediatrician & deputy medical director

Toby Hyde, deputy director of transformation

Dr Anna Wilson, GP and clinical director of Hammersmith & Fulham Partnership primary care network

One of our neighbourhoods

Map 4 – IDACI scores at a local level in Hammersmith and Fulham



Source : IDACI, 2010 Index of Multiple Deprivation

36,700 children (0-19)
11,800 under five years (6.6%)
2440 live births/year

23.8% of children in H&F are living in poverty
Obesity
Dental health
Mental health
Immunisation

Will doing more of this lead to better?



Starting with listening to patients

“My health visitor told me to do one thing and the hospital told me something else. **It’s confusing.**”

“I only found out how to **use my son’s inhaler properly** when he had an asthma attack and was on the children’s ward”

“No one seems to know who’s doing what. My [severely disabled] son has 3-4 appointments a week and **I don’t think any of these [professionals] talk to each other!**”

“**I prefer to see my GP** – I know him and he’s looked after all my family for years”

Our Child Health GP Hubs – a model of integrated child health

- Each hub is typically 3-6 GP practices within existing locality/network in NW London
- ~20,000 practice population (~4,000 children), but this will grow with move to PCNs
- 6 hubs with 26 GP practices established

Horizontal integration across multiple agencies

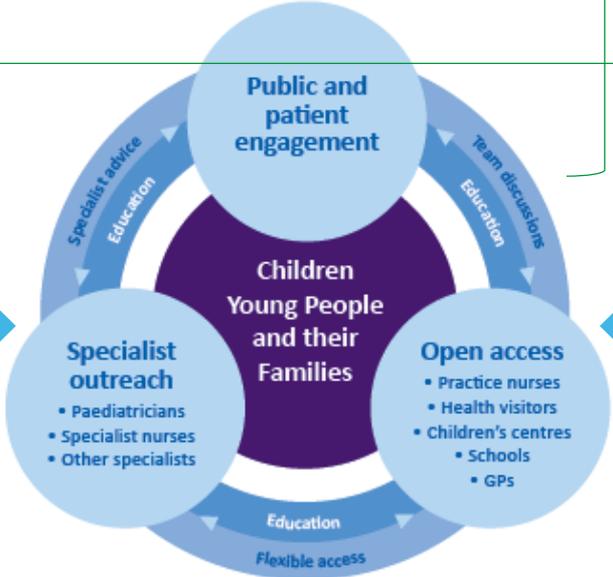
Tertiary care
Sub-specialty
paediatrics

Secondary care general
paediatrics

Vertical integration between GPs and paediatric services

- Health visitors
- Dieticians
- Community nurses
- Practice nurses

- CAMHS
- Voluntary sector
- Schools
- Social care
- Children's centres



Child Health GP Hubs

Outcomes from child health GP hubs

Improved experience of care

Outstanding feedback of patient and family experience

As a result of being seen in the child health GP hub 88% of parents felt more comfortable about taking their child to see their GP in the future

Reduced per-capita cost

Observed reductions in hospital activity from GP practices involved in a hub:

39% reduction in outpatients
22% reduction in ED
17% reduction in admissions

Better use of existing resources through connecting care

Improved population health

Segmentation model allows for specific preventative interventions – e.g.:

- focusing on all children with asthma having a clear action plan at home, school, GP and hospital
- improving the proactive management of dental health

Improved staff experience and learning

GPs at heart of model

All GP trainees, FY doctors and ST1-3 trainees in paediatric at Imperial now get experience of the hubs

Relationships and connections are built through learning

Described on many occasions as “the best CPD I have ever had”

Asthma radar

Whole Systems Integrated Care | Asthma Radar

Identify patients with asthma who may be at high risk and/or in need of review



Click on a traffic light to view details of the selected patient



GP Practice: (All) | Patient Segment: Children | RCP Review Filter: No filter selected | Sort by...: Number of Exacerbations | 9,165 patients on list

Patient Name	Age	Number of Risk Factors	Number of A&E/UCC Attendances (past 12 months)	Number of Exacerbations		Number of Prescriptions (past 12 months)		Asthma Care			Lung Function	
				Exacerbations	Short-Acting β -Agonists	Inhaled Corticosteroids	Asthma Review	Inhaler technique	Symptom Control Test	Personal asthma plan	Peak Flow	FEV ₁
Patient 22121886	16	1	6	17	15	10	Red Flag	Neutral/Unknown	Neutral/Unknown	Red Flag	Neutral/Unknown	Green Flag
Patient 5192202	10	1	0	15	1	0	Red Flag	Red Flag	Neutral/Unknown	Red Flag	Neutral/Unknown	Neutral/Unknown
Patient 2434246	5	0	10	11	5	7	Red Flag	Red Flag	Neutral/Unknown	Red Flag	Neutral/Unknown	Neutral/Unknown
Patient 11418090	15	2.1	4	10	12	3	Red Flag	Red Flag	Neutral/Unknown	Red Flag	Neutral/Unknown	Neutral/Unknown
Patient 10664729	15	3	6	9	4	6	Red Flag	Red Flag	Red Flag	Red Flag	Neutral/Unknown	Neutral/Unknown

Patient 22121886, 16
NHS #: 22121886

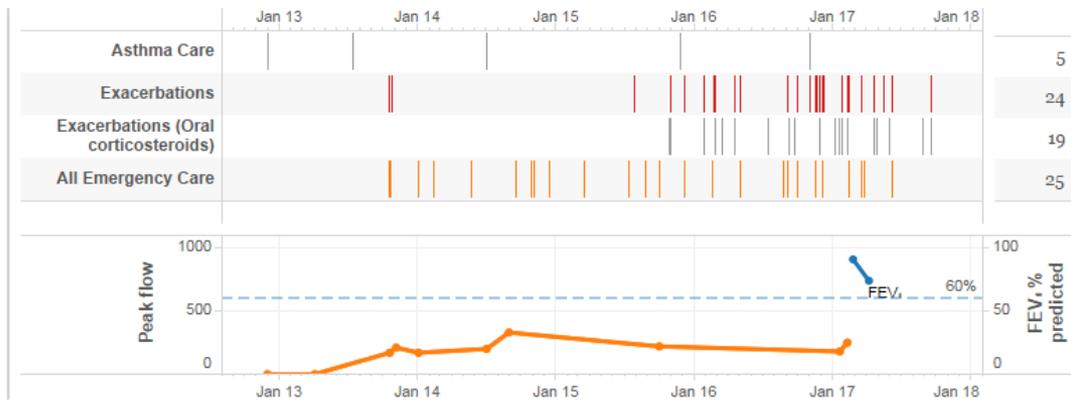
Latest practice update: 25/02/2017 ...

Risk Factors

Multiple courses of oral corticosteroids

Click to highlight traffic lights of that colour

- Green Flag
- Amber
- Red Flag
- Neutral/Unknown



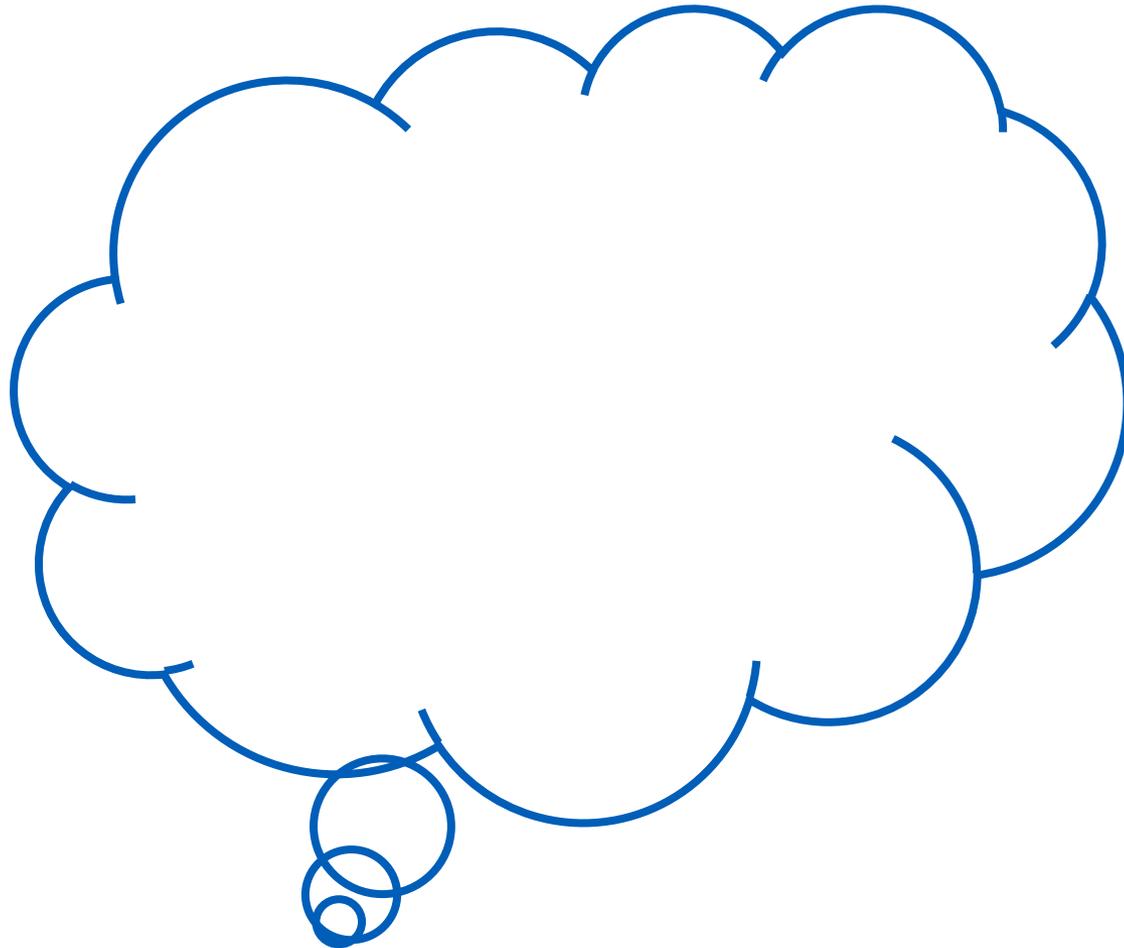
Learning from our work so far: design principles

1. Focus on **connections and relationships**; NHS services can be minimally changed, while their capability and capacity are maximised
2. Harness **existing strengths**: put **GP practices at the heart** of new care models – specialist services are drawn out of the hospital to provide support and to help connect services across all of health, social care and education
3. Include the **whole population**, (using segmentation to create bundles of care) to drive prevention and improve equity
4. Health seeking behaviours improve through **peer-to-peer support**
5. New approaches to care have to be **co-designed** with children, young people, parents, carers and communities
6. Focus on **outcomes that really matter to patients**
7. Use **education and development**, for the whole multi-professional team, as a key way to build relationships and finding new ways to work together

A perspective from Primary Care



What does healthcare feel like at the moment



The integration opportunity

Focus on relationships...



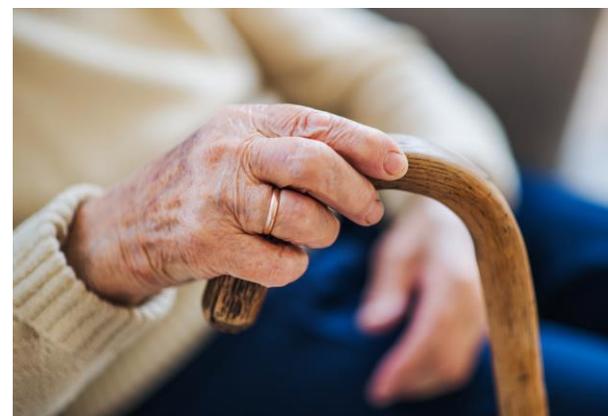
The integration opportunity

Focus on population...



The integration opportunity

Focus on what makes us thrive as individuals and communities...



Our vision and strategic goals

Our vision:

Better health, for life

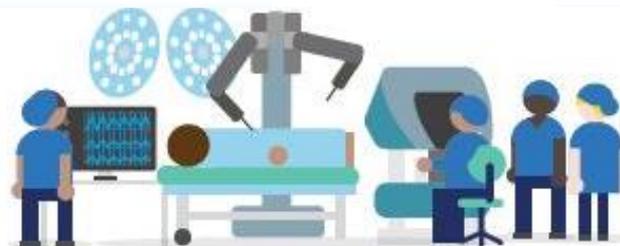
Strategic goals



To help create a high quality integrated care system with the population of north west London



To build learning, improvement and innovation into everything we do



To develop a sustainable portfolio of outstanding services

Paula Vennells CBE, chair

Prof Tim Orchard, chief executive

Richard Alexander, chief financial officer

Prof Julian Redhead, medical director

Prof Janice Sigsworth, director of nursing

Questions and answers

Thank you

Paula Vennells CBE

Chair

Contact us at:
imperial.communications@nhs.net
